



February 2, 2021

The Honorable Benjamin Cardin
Chairman
U.S. Senate Committee on Small
Business and Entrepreneurship
Washington, D.C.

The Honorable Marco Rubio
Ranking Member
U.S. Senate Committee on Small
Business and Entrepreneurship
Washington, D.C.

Dear Chair Cardin and Ranking Member Rubio:

The National Small Business Association is pleased that the Committee has called an expeditious hearing to consider the nomination of Isabel Guzman to serve as Administrator of the U.S. Small Business Administration (SBA). Guzman has previously served at senior levels in the SBA as Deputy Chief of Staff, and has more recently served as California's director of the Office of the Small Business Advocate. Ms. Guzman is highly qualified for this post, and we urge swift action on her confirmation.

Ms. Guzman brings with her a wealth of experience on key small-business priorities including access to capital and federal contracting. Early in her career, Ms. Guzman founded a small business that provided consulting in government contracting – experience which could prove very useful in ensuring small-business access to the federal marketplace. She also worked for ProAmerica Bank, a commercial bank for small- and midsize-companies. This insight into small-business lending could be beneficial when it comes to managing SBA's extensive loan portfolio.

Isabel Guzman's experience both within and outside the SBA should enable her to hit the ground running, something America's struggling small-business community needs as the pandemic rages and economic growth on Main Street stagnates. I look forward to working with you to advance this nomination, and NSBA and our members look forward to working with her as Administrator to advance the critical needs of the small business community.

Yours truly,

A handwritten signature in black ink, appearing to read "Todd McCracken". The signature is stylized and fluid, with a long horizontal stroke at the end.

Todd O. McCracken
President and CEO